# **Complimentary SaaS Advisory Session**

Accelerate application modernization on AWS to increase profitability and improve customer experiences.

Legacy applications can be time consuming and costly to maintain, and for many organizations, they can be a barrier to progress. Software-as-a-Service (SaaS) provides a quick route to modernization for many businesses, but adoption of this model does come with challenges.

Onica by Rackspace Technology™ is here to help you adopt SaaS solutions on AWS. The adoption of SaaS can help you grow your customer base, reduce capital expenditure, accelerate your responses to market conditions and deliver better customer experiences. Take advantage of this opportunity to let Onica® help you adopt software solutions that align with and support your business goals.

## **Features and Benefits**

You will be paired with an Onica SaaS Solutions Architect who will conduct a 60- to 90-minute advisory session with your key business stakeholders to discuss the considerations, benefits and path to SaaS. Topics can include (but are not limited to) the following:

- Multi-tenant account structures: Isolating customer environments from each other and your production environment.
- API layers: Building in API layers to manage backend workflows.
- Background automation: Automating SaaS background processes.
- Security for external-facing portals: Perimeter security and analysis of incoming traffic.
- **Securing the backend:** Building security into multi-tenant models, detecting changes and providing guardrails for customer interactions.

## How it works:

#### Step 1.

**SaaS Advisory Session:** We set up a meeting to identify and review topics of interest to your organization. During the first half of the meeting, we review your specific pain points and goals in the context of our advisory program. The second half of the meeting will focus on ideation for resources and solutions to those topics and priorities.

## Step 2.

**Recommendations Session (optional):** Based on the topics and priorities outlined in the SaaS Advisory Session, we can hold a 30 minute follow up session to discuss the next steps and recommendations or add additional time for topics that need further research.

## **Take the Next Step**

Take the next step toward accelerating application modernization.

Call: 1-800-961-2888 Email: <u>onica@rackspace.com</u> Visit: <u>www.rackspace.com/onica-by-rackspace-technology</u>

#### About Onica by Rackspace Technology

- 2,500+ AWS accreditations
- AWS Service Delivery Partner for Database Migration Services, RDS, DynamoDB and Redshift
- AWS 2021 Migration Partner of the Year (U.S. and Canada)
- 13 AWS Service Delivery Designations
- Managed Service Provider

#### Expertise Across 15 AWS Competencies

- Data & Analytics
- DevOps
- Education
- Financial Services
- Healthcare
- Industrial Software
- IoT
- Machine Learning
- Microsoft Workloads
- Migration
- Oracle
- Retail
- SaaS
- Storage
- Travel & Hospitality



